Q4'14 Review

February 23, 2015

Disclosures / Forward-Looking Statements

This presentation includes "forward-looking statements." Such forward-looking statements are based on management's current expectations and involve known and unknown risks, uncertainties and other factors that may cause the Company's actual results to be materially different from those expressed or implied by such forward-looking statements. Such factors include, among others, the following: the impact of healthcare reform legislation, the enactment of additional federal and state healthcare reform, and the related effect on reimbursement and utilization and the future designs of provider networks and insurance plans, including pricing, provider participation, coverage, co-pays and deductibles; other changes in federal, state and local laws and regulations affecting the healthcare industry; general economic and business conditions, both nationally and regionally; adverse litigation or regulatory developments; the ability to enter into managed care provider arrangements on acceptable terms; changes in Medicare and Medicaid payments or reimbursement practices; competition; our success in implementing our business development plans and integrating newly acquired businesses; our ability to hire and retain qualified personnel; the impact of a national or localized outbreak of a highly contagious or epidemic disease; our significant indebtedness; the availability and terms of capital to fund the expansion of our business, including the acquisition of additional facilities; the ability to continue to expand and realize earnings contributions from the revenue cycle management, health care information management, capitation management, and patient communications services businesses under our Conifer Health Solutions subsidiary by marketing these services to third-party hospitals and other healthcare-related entities; our ability to realize fully or at all the anticipated benefits of our merger with Vanguard Health Systems, Inc. ("Vanguard") and to successfully integrate the operations of the Company's and Vanguard's businesses; and our ability to identify and execute on measures designed to save or control costs or streamline operations. These and other risks and uncertainties are discussed in the Company's filings with the Securities and Exchange Commission, including the Company's annual report on Form 10-K and quarterly reports on Form 10-Q. We disclaim any obligation to update any forward-looking statement in this presentation, whether as a result of changes in underlying factors, new information, future events or otherwise.

A reconciliation of Adjusted EBITDA to net income (loss) attributable to Tenet common shareholders is included in the financial tables at the end of the Company's press release dated February 23, 2015.

Q4'14 Highlights

Core strategies drove strong financial performance

- Highest quarterly EBITDA in 10 years
- Admissions growth among highest in our industry
- 70% of volume growth independent of ACA
- Broadly-based across all service lines

Continued success with Managed Care contracting

- Completed contracts covering 91% of 2015 projected commercial revenue
- Contracted with over 83% of lowest-cost silver exchange plans
- ACOs established in more than half of our markets, with several more in development

Outpatient services delivered exceptional growth

- Currently operating 214 facilities, nearly 17% increase since year-end 2013
- Strategically aligns Tenet with trend towards lower cost and greater convenience
- Substantial opportunities for growth remain in existing and new markets

Conifer solidifying position as industry leader

- Generated strong growth in both revenue and EBITDA
- Reached agreement on extension and expansion of CHI contract
- Awarded top industry ranking in Black Book survey

Portfolio Optimization Actions

Birmingham, AL	• Joint venture brings together Brookwood Medical Center and Baptist Health System • Creates integrated network with regional presence – five hospitals, 77 primary and specialty care locations, 1500 affiliated physicians • Enhances ability to collaborate with payers on value-based care and innovative payment models
Tucson/Nogales, AZ	• Joint venture with Dignity and Ascension for Carondelet network – three hospitals, 25 primary and specialty care locations, >700 affiliated physicians • Tenet to operate network as majority partner • Enhances AZ presence and connects Carondelet to larger, state-wide health system, including growing ACO
Atlanta & North Carolina	• Exploring strategic alternatives, including potential partnerships or divestitures • Substantial interest from a number of high-quality hospital systems

Normalized EBITDA Growth in Q4'14

	EBITDA *($mm)*	Q4'14	Q4'13	Change *Fav / (Unfav)*
1	**EBITDA** *(as reported)*	**646**	**444**	**202**
2	California Provider Fee Program payments related to prior reporting periods (1)	124	-	124
3	HIT Incentives, Net of Costs	(4)	15	(19)
4	Hospitals Opened or Acquired in 2014	3	(4)	7
5	Conifer Acquisition of SPi	4	-	4
6	**Normalizing Adjustments**	**127**	**11**	**116**
7	**Normalized EBITDA Growth**			**86**
8	Vanguard Synergies	30	-	30
9	ACA Impact on Volumes and Payer Mix	35	-	35
10	ACA-Related Medicare Cuts	(20)	-	(20)
11	**Vanguard Synergies and ACA**	**45**	**-**	**45**
12	**Core EBITDA Growth**			**41**

19%

9%

(1) Tenet reported $165mm in net revenues from the California Provider Fee in Q4'14. This total included $41mm related to Q4'14. The remaining $124mm would have been reported in earlier quarters in 2014 had the program received approval in a more timely manner. Q4'13 included $19mm from the California Provider Fee program, all of which was related to Q4'13.

Normalized EBITDA Growth in 2014

	EBITDA *($mm)*	2014	2013 (Pro Forma)	Change Fav / (Unfav)
1	**EBITDA** *(as reported)*	**1,952**	**1,776**	**176**
2	California Provider Fee Program payments related to prior reporting periods (1)	-	47	(47)
3	HIT Incentives, Net of Costs	(38)	(11)	(27)
4	Hospitals Opened or Acquired in 2014	(10)	(12)	2
5	Conifer Acquisition of SPi	4	-	4
6	**Normalizing Adjustments**	**(44)**	**24**	**(68)**
7	**Normalized EBITDA Growth**			**244**
8	Vanguard Synergies	90	-	90
9	ACA Impact on Volumes and Payer Mix	105	-	105
10	ACA-Related Medicare Cuts	(50)	-	(50)
11	**Vanguard Synergies and ACA**	**145**	**-**	**145**
12	**Core EBITDA Growth**			**99**

14%

6%

(1) Tenet reported $115mm in net revenues from the California Provider Fee in 2013. This total included $47mm related to 2012.

Q4’14 Performance Highlights[1]

EBITDA Beat	○ $646mm in Q4’14 Adjusted EBITDA exceeded Outlook and Analyst Consensus *(prior to January pre-release)* ○ $1.952 billion in 2014 Adjusted EBITDA exceeded both initial Outlook range of $1.800-1.900 billion and range as raised in Q3’14 to $1.900 billion to $1.950 billion
Volume Trends Remain Strong	○ 4.0% growth in admissions ○ 4.5% growth in adjusted admissions ○ 70% of volume growth is core growth, unrelated to the Affordable Care Act ○ 9.6% growth in outpatient visits; 92% of outpatient growth was organic ○ 7.5% growth in surgeries ○ 7.2% growth in Emergency Department visits
ACA Impact a Sustained Tailwind	○ 62% decline in uninsured + charity admits and 21% increase in Medicaid admissions in five Medicaid expansion states; 9% growth in total Company Medicaid admissions ○ $35mm favorable EBITDA ACA impact offset by $20mm reduction in Medicare reimbursement cuts
Revenue and Pricing Enhancements	○ 3.9% increase in net patient revenue per adjusted admission *(excluding impact of California Provider Fee program payments related to prior periods);* 4.9% increase net of bad debt ○ 6.7% increase in commercial managed care revenue per admission ○ 0.9% increase in commercial revenues per visit reflects strong growth in urgent care centers
Bad Debt Ratio Strengthens	○ 7.4% bad debt ratio, an 80 basis point improvement compared to Q4’13
Cost Growth Includes Aggressive Investment	○ 3.8% increase in selected operating expenses[2] per adjusted admission in hospital operations ○ 2.6% increase excluding growth in physician employment
Vanguard Synergies Achieve Expectations	○ $30mm in synergies contribution to Q4’14 EBITDA performance ○ Expect to exceed $200mm high-end of Vanguard synergy range over the long term
Conifer Sustains Robust Growth	○ $64mm in EBITDA, an increase of 78% ○ $327mm in revenues, a 24% increase and more than $1.3 billion in annualized run-rate revenue

(1) All changes in performance metrics are same-hospital continuing operations comparing Q4’14 to Q4’13
(2) Selected operating expense for hospital operations defined as the sum of salaries, wages and benefits, supplies and other operating expenses

2015 Outlook

Assumptions:	
Admissions Growth[1] *(%)*	1.5 - 2.5
Adjusted Admissions Growth[1] *(%)*	2.5 - 3.5
Exchange Volume Growth[1] *(%)*	60 - 80
Net Revenue per Adjusted Admission Growth[1] *(%)*	1.0 - 2.0
Bad Debt Ratio *(%)*	6.75 - 7.25
Controllable Expenses per Adj Admission Growth[1][2] *(%)*	0 - 1.0
Total Company Expenses per Adj Admission Growth *(%)*	1.5 - 2.5
Key Metrics:	
Net Revenue *($ billion)*	17.4 - 17.7
Adjusted E.P.S.[3] *($)*	1.32 - 2.40
Adjusted EBITDA[3] *($ billion)*	2.05 - 2.15
Adjusted Cash Flow from Operations[3] *($ billion)*	1.15 - 1.25
Capital Expenditures *($ billion)*	0.90 - 1.00
Adjusted Free Cash Flow[3] *($mm)*	150 - 350

(1) Same-hospital
(2) Excludes Conifer, health plans, and hospitals recently acquired or opened
(3) Excludes restructuring charges, acquisition-related costs, litigation costs and settlements, and discontinued operations

Expected Normalized EBITDA Growth in 2015

	EBITDA ($mm)	2015 Outlook	2014	Change Fav / (Unfav)
1	**EBITDA** *(Middle of 2015 Outlook Range)*	**2,100**	**1,952**	**148**
2	California Provider Fee Program payments related to prior reporting periods (1)	-	-	-
3	HIT Costs, Net of Incentives	(92)	(38)	(54)
4	**Normalizing Adjustments**	**(92)**	**(38)**	**(54)**
5	**Normalized EBITDA Growth**			**202**
6	Vanguard Synergies	75	-	75
7	ACA Impact on Volumes and Payer Mix	100	-	100
8	ACA-Related Medicare Cuts	(84)	-	(84)
9	**Vanguard Synergies and ACA**	**91**	**-**	**91**
10	**Core EBITDA Growth**			**111**

8%

10%

6%

(1) Tenet reported $165mm in net revenues from the California Provider Fee in Q4'14 and expects to record $170mm in 2015. No part of these payments are related to prior reporting periods.

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Summary

- Driving strong growth across all major business lines
- Well-advanced in our transformation from a regional operator of hospitals to a diversified healthcare services company with broad geographic reach
- Business strategies building solid momentum and driving year-over-year growth
- Growth strategies supplemented by Vanguard synergies and ACA contributions

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